

# Enterprise Connectivity Benefits

The result of the Attachmate / CAIL partnering initiative is Customers receive an integrated **Enterprise Connectivity Solution** that provides a “single icon” for connectivity to “all” or “selected” Host based applications.

## The significant benefits include:

1. Simplified information access to NonStop/Tandem (6530), IBM (3270,5250) UNIX (VT,X), Unisys (T27,UTS) and other systems.
2. Reduced
  - costs
  - screen clutter
  - support demands
  - license administration
3. More easily manage change and minimize the work to upgrade systems
4. Increase user and systems personnel productivity
5. Consistency in –
  - Evolving systems/applications across platforms.  
.... including enterprise initiatives pertaining to security, SOA / Web Services, single sign-on, information integration, modernizing / guizing applications, etc.
  - Operations  
ie: system access, setup, selecting configuration options, etc.
  - Licensing across the enterprise
6. Have a “connectivity standard” across platforms with a “common look and feel” for users.
7. Better integrate and aggregate information from various systems for enhanced analytics and reporting with the ability to -
  - move data from one Host system to another
  - utilize data from Host based systems in Windows applications (ie: Word, Excel, etc.)

.... with superior interfacing capabilities for seamless presentation of information services to users  
(based on .Net, ActiveX, Java, Smart Connectors, etc.)
8. A low cost, low risk solution that -
  - builds on
    - user familiarity with current systems
    - proven CAIL and Attachmate products
  - minimizes change to move systems forward
  - leverages the investment in current system infrastructure (including Attachmate / CAIL licenses)
  - supports a strategy to - deliver business benefits quickly
    - realize a fast Return On Investment